



3. I hereby certify that any direct benefit I personally will receive from this payment to Bergdahl's Inc. will be less than \$250.00, and will be less than 5% of the total payment of \$122.36.

Dated this 24<sup>th</sup> day of October, 2006.

/S/

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Charles Bergdahl

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The Committee considered the Telkite Marketing Update. Scott Erbisch, Sawyer Operations Manager, was present and explained that Telkite completed the 2005/06 year of Marketing on behalf of the Sawyer International Airport. As per the agreement, Telkite was paid \$100,000 for marketing of which they spent \$43,451.72. Approximately half of the expenditure was advertising related costs. Prospect, consultants, contractual services and membership fees comprise the remaining expenses. Telkite met with several aviation consultants to discuss the potential of working out a contractual arrangement, but was unable to secure an agreement. The \$43,451.72 was used in accordance with the Marketing Agreement and the 2005/06 Activity Plan.

As per the Marketing Agreement, *"In the event that there are remaining Marketing Assistance Funds which are unspent and uncommitted at the end of the year for which they were provided, such Funds shall be carried over to the following year, and the payment by the County for the following year shall be reduced by such amount."* Therefore, the County is proceeding with a payment of \$43,451.72 for the 2006/07 year of marketing. Telkite will have \$100,000 for the 2006/07 marketing.

Additionally Telkite is seeking an amendment to the Marketing Agreement that would allow them access to the unspent \$56,548.28 from 2005/06. They are requesting that these funds be available in years 2, 3, 4, and/or 5 of the Marketing Agreement. Staff does not object to this request since transferring of any funds would only occur after our review and verification that the expenditure would be in accordance with the Marketing Agreement and the Activity Plan. Staff would recommend the ability to allow this amendment to apply to any remaining unspent marketing through the rest of the Marketing Agreement.

County Staff has reviewed and approved the direction of the 2006/07 Activity Plan. In 2006/07 there will be more focus on trying to meet with key aviation businesses and experts through conferences and less emphasis placed on advertising. The Activity Plan also reserves funding for an aviation and/or Real Estate Marketing consultant.

Comm. Arsenault requested a third party look at the Activity Report. He felt the marketing efforts at Sawyer are very difficult. He believes Marquette County has been very successful in spite of our location compared to Bases around the Country. He stated an outside person can look at things differently.

Administrator Powers stated one of the priorities of the first year of the Marketing Agreement has been to bring in an Aviation Consultant as perhaps that third party expert. The attempt has been made. That effort will continue.

It was moved by Comm. Arsenault, seconded by Comm. Pellow, and unanimously carried by voice vote that the Committee of the Whole recommend the County Board amend the Marketing Agreement with

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Telkite to allow the unspent year-one funds of \$56,548 be available for marketing expenses during the remaining four years of the agreement with approval by the County Board.

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Chairperson Corkin read the following Resolution regarding One Book, One Community:

**MARQUETTE COUNTY BOARD OF COMMISSIONERS  
AUTHORIZING RESOLUTION**

**WHEREAS, reading promotes intellectual stimulation and a more global view of our world and communities; and,**

**WHEREAS, reading a common piece of literature plays an essential role in bringing communities together through discussions and the sharing of ideas; and,**

**WHEREAS, One Book, One Community provides an opportunity to foster a connection by bringing Northern Michigan University and Marquette County readers together with a common book; and,**

**WHEREAS, One Book, One Community provides an opportunity to share the joy of reading, the life of the mind, and the free exchange of ideas.**

**NOW, THEREFORE BE IT RESOLVED that the Marquette County Board of Commissioners does agree to recognize One Book, One Community as part of the County’s desire to promote literacy.**

**Adopted this 24<sup>th</sup> day of October, 2006  
Gerald O. Corkin, Chairman  
Marquette County Board of Commissioners**

Sue Szczepanski, One Book, One Community Committee, expressed her appreciation for recognizing the One Book, One Community Program. It is the first year of One Book, One Community. It is a National Program but the first year Marquette County embraced the Program. The book selected this year is the *Tortilla Curtain* by T.C. Boyle. There will be a book discussion at the Northern Michigan University and on November 1<sup>st</sup> and there will be an interactive visit with the author T.C. Boyle at 7:00 P.M. in the Michigan Room and Northern Michigan University.

Chairperson Corkin, on behalf of the Board, thanked the Committee for their initiative. He stated there is nothing more important than reading.

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The Committee considered Audit Services. Sue Vercoe, Finance Manager, was present and explained that proposals were requested for auditing the County’s financial records for fiscal years 2006, 2007, and 2008 with possible two year extensions.

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Two proposals were received, one from Anderson Tackman, our current auditor, and one from the Rehmann Group. Ms. Vercoe recommends the proposal from Anderson Tackman be accepted for the following reasons:

1. The Rehmann group did not address one of the mandatory requirements that the audit be completed and presented to the Board prior to June 30.
2. Debbie Kimmes and Ms. Vercoe independently evaluated the technical aspects of the proposals. Their scoring was slightly different, but both had a 10 point spread in favor of Anderson Tackman out of a total of 75 possible technical points.
3. Anderson Tackman's price proposal is substantially less than the Rehmann Group.

Anderson Tackman has provided the County with quality service. They are a reputable firm, and have developed a very good working relationship.

It was moved by Comm. Pellow, seconded by Comm. Heikkila, and unanimously carried by voice vote that the Committee of the Whole recommend the County Board award the Audit Services to Anderson Tackman & Co. in the amount of \$23,400 - 2006; \$24,100 - 2007; and \$24,800 - 2008 with a possible two year extension in 2009 - \$25,600 and 2010 - \$26,300.

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The Committee considered a Cost-Share Agreement with Midwest Air Traffic Control for Federal Contract Tower Program at Sawyer International Airport. Keith Kaspari, Airport Manager, was present and explained that the Agreement with Midwest Air Traffic Control, Overland Park, Kansas, is for October 1, 2006 to September 30, 2007. The Agreement is necessary for the Company to provide air traffic control services.

On February 22, 2005, Marquette County entered into a cost-share agreement with the FAA for the continued operation of the federal contract air traffic control tower at Sawyer International Airport. The federal/local ration is determined by a cost benefit analysis using aviation traffic counts. The analysis determined that the FAA would pay 96% of the cost of the Midwest Air Traffic Control Agreement. For October 1, 2006 to September 30, 2007, the percentage funded by the FAA will remain at 96%.

The Agreement provides for an adjustment in the payment, as approved by the FAA, to cover increases or decreases in Midwest Air Traffic Control's approved operating costs.

The Contract Control Tower Program requires agreements between Marquette County as the airport sponsor and the FAA as the program funder, between Marquette County and Midwest Air Traffic Control as the service provider, and between the FAA and Midwest Air Traffic Control. The operational details of the program are specified in federal rules and regulations and in the Agreement between the FAA and Midwest Air Traffic Control.

The annual contract cost with Midwest Air Traffic Control to provide air traffic control services is \$365,540. The Federal Aviation Administration (FAA) Contract Control Tower Program funds \$350,784, or 96%. Marquette County's share of the contract cost is \$14,616, a two-percent increase from last year.

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Control Tower maintenance and utility costs are excluded from the Contract Control Tower Program and are the responsibility of Sawyer International Airport.

It was moved by Comm. Bergdahl, seconded by Comm. Arsenault, and unanimously carried by voice vote that the Committee of the Whole recommend the County Board approve the Resolution authorizing agreement with Midwest Air Traffic Control to provide air traffic control services at Sawyer International Airport from October 1, 2006 to September 30, 2007.

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The Committee considered FY 2006 Gang Resistance Education and Training (G.R.E.A.T) Program. The grant is in the amount of \$150,022 for the Marquette County Sheriff's Department. The award is subject to all administrative and financial requirements, including the timely submission of all financial and programmatic reports, resolution of all interim audit findings, and the maintenance of a minimum level of cash-on-hand. Should the County not adhere to these requirements, the County will be in violation of the terms of the Agreement and the award will be subject to termination for cause or other administrative action as appropriate.

It was moved by Comm. Arsenault, seconded by Comm. Pellow, and unanimously carried by voice vote that the Committee of the Whole recommend the County Board accept the FY 2006 Gang Resistance Education and Training (G.R.E.A.T) Program Grant in the amount of \$150,022 and authorize approval of the grant agreement.

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Chairperson Corkin opened the meeting for public comment, none was forthcoming.

**COMMISSIONER COMMENTS, STAFF COMMENTS AND ANNOUNCEMENTS**

Steve Powers, County Administrator, announced there will not be a County Board meeting next week.

There being no further business to come before the Committee of the Whole, the meeting adjourned at approximately 6:55 P.M.

Respectfully submitted,

Janice R. Mason  
Deputy County Clerk