



# Marquette County Treasurer

## 2014 Annual Report

Anne Giroux, Treasurer

Kamila Fassbender, Deputy Treasurer III

Cindy Bussiere, Deputy Treasurer II

Pam Korpi, Tax Clerk, Multi-Department

Denise Nurkala—Clerk, Multi-Department

*I hereby submit this annual report to the County Board of Commissioners. I hope you find it informative and I encourage you to contact me with any questions or comments.*

*Respectfully submitted,  
Anne Giroux*

	2014	2013	2012	2011	2010
Real property taxes returned delinquent Parcels	<b>4,505</b>	4,498	4,430	4,610	4,954
Amount	<b>\$4,464,457</b>	\$4,513,884	\$4,394,238	\$4,772,008	\$4,758,625
Parcels Forfeited	<b>667</b>	729	656	740	700
Parcels Foreclosed	<b>35</b>	14	41	44	26
Foreclosure rate	<b>4.8%</b>	2.1%	5.5%	6.3%	4.5%
State-wide average foreclosure rate	<b>16%</b>	14%	16%	13%	16%
Board of Review & other adjustments made	<b>786</b>	723	758	663	666
Dog licenses sold county-wide/revenue	<b>1,158/ \$15,220</b>	1,164/ \$12,667	1,309/ \$12,775	1,530/ \$14,370	1,742/ \$14,329
Plat books sold	<b>136</b>	169	204	145	121

PRELIMINARY 2014 BUDGET RESULTS		
	BUDGET	ACTUAL
<u>General Fund—Treasurer</u>		
Investing Income	\$260,000	\$311,369
Real Estate Transfer Tax	\$180,000	\$172,529
Treasurer Services	\$ 9,000	\$ 10,289
Total Expenses	\$337,392	\$330,458
<u>Foreclosure Fund</u>		
Total Revenue	\$192,000	\$180,223
Total Expenses	\$192,000	\$121,105
<u>Delinquent Tax Fund</u>		
Total Revenue	\$693,750	\$678,831
Total Expenses	\$693,750	\$588,573

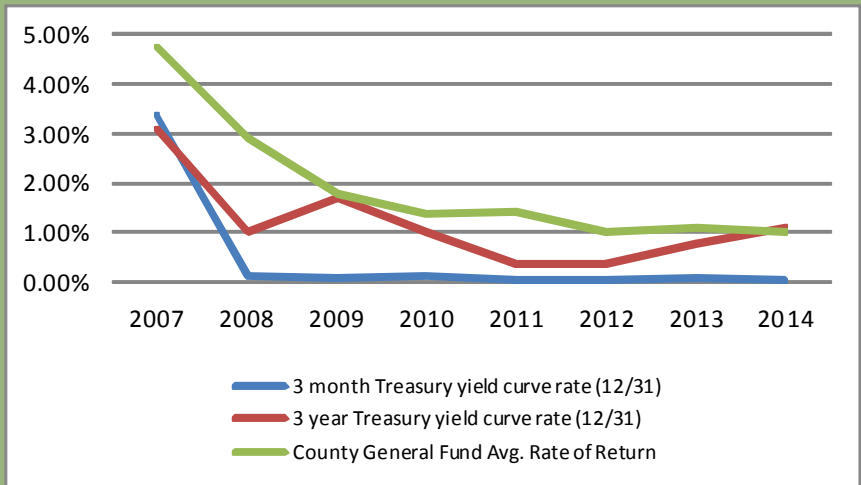
2014 TAX FORECLOSURES	
35 properties were foreclosed in 2014. 5 were taken by local units of govt., 12 were taken by the Land Bank Authority prior to auction, 15 were sold at auction, and 3 were unsold. Auction results follow:	
Taxes/penalties/fees due:	\$52,351
Sales Proceeds:	\$46,075
Net Loss on sale	\$(6,276)
<b>FORECLOSURE FUND</b>	
Fund Balance 12/31/13	\$422,554
FY2014 activity (prelim.)	59,118
Fund Balance 12/31/14	\$481,672

Treasurer customers served at the Ishpeming Service Center	2014	2013	2012	2011	2010	2009
	201	256	218	340	285	198
	21% decrease	17% increase	55% decrease	19% increase	44% increase	

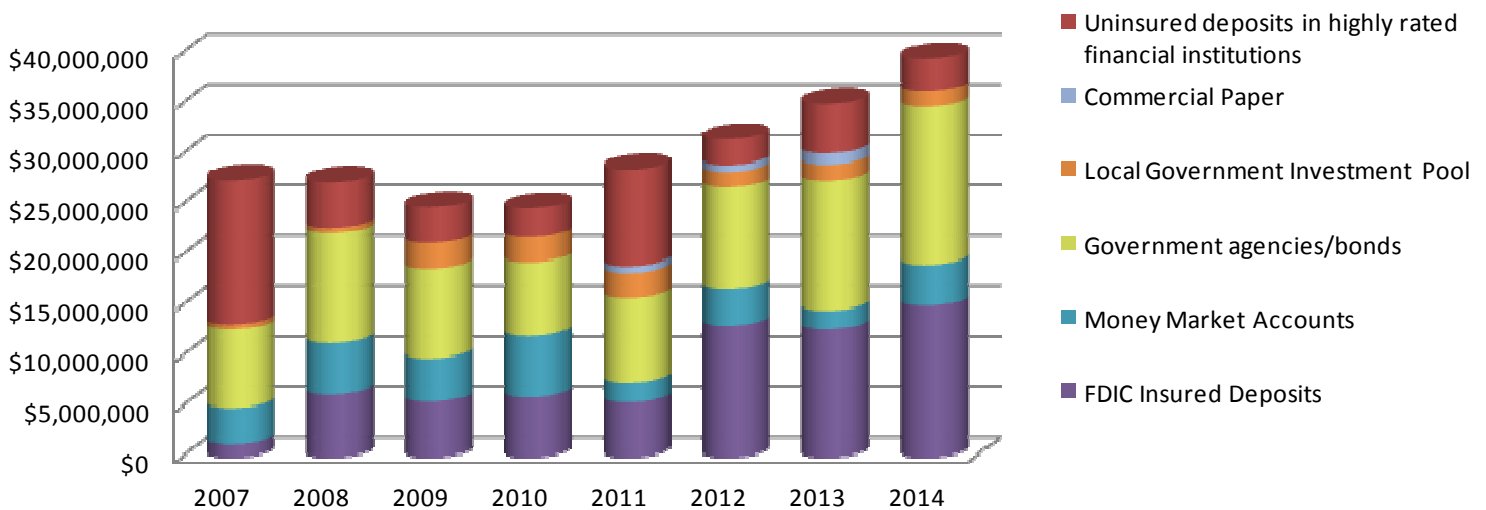
## INVESTMENT RECAP

In 2014 short term rates remained low and continued to present a challenge for municipal investors. The chart on the right shows that the County's investment portfolio continues to exceed the 3 month Treasury yield curve rate. The average maturity of the County's portfolio is 2.9 years and as such, I have also added the 3 year Treasury yield curve rate, which only very recently increased to the point that it exceeded the general fund portfolio average rate of return.

The chart below shows the diversification of the general fund's portfolio over time, showing only minor changes between 2013 and 2014.



### Diversification of General Fund Portfolio Over Time



## GOALS FOR 2015

- Review/update treasurer policies
- Retrain vet clinic staff on dog licensing; further mass mailings and/or explore other ideas to increase sales. Evaluate on-line sales software option.
- Establish/review internal control procedures for other county departments.
- Continue to learn how to best utilize new financial software including bank reconciliation process and scanning of documents.

## 2014 ACCOMPLISHMENTS

- *Interdepartmental collaboration:* Continued to work with both the Equalization Dept. and the Register of Deeds with two separate multi-dept. positions. While staffing a small office has its challenges, the flexibility of all three departments has helped fill in the gaps. These multi-dept. employees are also often better able to serve customers with their expanded knowledge of multiple county functions. The Treasurer's office was served by .56 FTE between these 2 multi-dept. positions.
- *Technology:* Participated with IT and Finance Departments in conversion of financial software. The conversion allowed us to greatly streamline our processes and eliminate paper copies of certain documents. It also has improved timeliness of reporting to end-users as all transactions are posted real-time.
- *Increased Revenue:* The Treasurer's office continued its extensive audit of Principal Residence Exemptions (PRE) which resulted in 157 PRE denials, generating interest revenue of over \$35,000.
- *Efficiency:* For the second year, the annual property inspections were performed by the Treasurer and her Deputy Treasurer. Approximately 280 parcels were visited, taking approximately 150 hours. All visits were made during office hours without the need for increased staff.

**MARQUETTE COUNTY CASH AND INVESTMENTS**

Account Balances as of December 31, 2014

Checking Accounts	Balance	Rate	Rate Def.	Fund*
Wells Fargo Bank	\$80,621	0.15%	EARN. CRDT.	
Range Bank	\$3,814,594	0.35%	APY	
FirstMerit Bank	\$1,324,039	0.08%	APY	Airport Passenger Facility Charge
Range Bank	\$624,801	0.35%	APY	KI Sawyer IRP
Wells Fargo Bank	\$1,136,677	0.03%	APY	Road Commission
mBank	\$230,542	0.05%	APY	Road Commission
mBank	\$589,568	0.15%	APY	Medical Care Facility
Wells Fargo Bank	\$20,929			Health Department
River Valley State Bank	\$69,847	0.05%	APY	Health Department
Savings Accounts	Balance	Rate		Fund
Range Bank	\$396,506	0.25%	APY	
mBank	\$224,572	0.35%	APY	Medical Care Facility
Pooled Funds	Balance	Rate		Fund
MBIA MI Class	\$1,524,818	0.10%	AAY	
Money Market Funds	Market Value	Rate		Fund
Morgan Stanley	\$4,097,315	0.05%	365-day Yield	
AIM Govt & Agency Fund	\$4,370,527	0.01%	365-day Yield	Road Commission
AIM Govt & Agency Fund	\$1,154,359	0.01%	365-day Yield	Medical Care Facility
Certificates of Deposit	Cost Basis	Rate		Fund
CDARS	\$2,000,000	0.30%	APY	
CDARS	\$2,006,981	0.40%	APY	
CDARS	\$2,000,000	0.20%	APY	
CDARS	\$500,000	0.30%	APY	Road Commission
CDARS	\$500,000	0.50%	APY	Road Commission
Various Michigan Banks	\$7,905,000	.45%-2.75%	YTM	
Various Michigan Banks	\$700,000	.45%-.75%	YTM	Road Commission
Government Securities	Cost Basis	Rate		Fund
Federal Home Loan Bank	\$6,500,000	1.00%-3.315%	YTM	
Federal Home Loan Bank	\$500,000	1.28%	YTM	Medical Care Facility
Federal Home Loan Mortgage Corp.	\$3,125,000	1.05%-1.5%	YTM	
Federal Home Loan Mortgage Corp.	\$250,000	1.05%	YTM	Medical Care Facility
Federal National Mortgage Assoc.	\$4,050,000	.605%-3.056%	YTM	
Federal National Mortgage Assoc.	\$150,000	1.077%	YTM	Road Commission
Federal National Mortgage Assoc.	\$500,000	.605%-1.757%	YTM	Medical Care Facility
Federal Farm Credit	\$495,000	1.50%	YTM	
Federal Farm Credit	\$750,000	.72%-1.35%	YTM	Medical Care Facility
East Grand Rapids Pub Schools	\$654,251	1.50%	YTM	
Ann Arbor MI Bond	\$359,891	3.49%	YTM	
Grand Rapids Sewer District Bond	\$375,709	1.52%	YTM	
State of Michigan Bond	\$107,153	3.72%	YTM	
Commercial Paper	Cost Basis	Rate		Fund
Credit Agricole North Amer Inc C/P	\$503,000	0.26%	YTM	Medical Care Facility

As required by MCL 129.96, the County Treasurer is required to submit a report to the County Board of Commissioners concerning the investment of surplus funds on a quarterly basis.