



Marquette County Treasurer 2016 Annual Report

Anne Giroux, Treasurer

Kamila Fassbender, Deputy Treasurer III

Nick Benson, Deputy Treasurer II

Christine Miller—Deputy Treasurer I

Denise Nurkala—Clerk, Multi-Department

I hereby make this annual report available to the County Board of Commissioners and the public. I hope you find it informative and I encourage you to contact me with any questions or comments.

Respectfully submitted,

Anne Giroux

DEPARTMENT STATISTICS	2016	2015	2014	2013	2012
Real property taxes returned delinquent Parcels	4,387	4,424	4,505	4,498	4,430
Amount	\$4,425,814	\$4,465,127	\$4,464,457	\$4,513,884	\$4,394,238
Parcels Forfeited	721	733	667	729	656
Parcels Foreclosed	30	26	35	14	41
Foreclosure rate	4.1%	3.9%	4.8%	2.1%	5.5%
State-wide average foreclosure rate	11%	17%	16%	14%	16%
Board of Review & other adjustments made	683	463	786	723	758
Dog licenses sold county-wide/revenue	976/ \$13,452	1,119/ \$15,396	1,158/ \$15,220	1,164/ \$12,667	1,309/ \$12,775
Plat books sold	284	0 (none available)	136	169	204

PRELIMINARY 2016 BUDGET RESULTS

	BUDGET	ACTUAL
<u>General Fund—Treasurer</u>		
Investing Income	\$315,000	\$466,938
Real Estate Transfer Tax	\$195,000	\$292,931
Treasurer Services	\$ 15,000	\$ 18,657
Total Expenses	\$425,177	\$394,409
<u>Foreclosure Fund</u>		
Total Revenue	\$193,000	\$233,925
Total Expenses	\$193,000	\$112,304
<u>Delinquent Tax Fund</u>		
Total Revenue	\$659,750	\$680,672
Total Expenses	\$659,750	\$587,822

2016 TAX FORECLOSURES

30 properties were foreclosed in 2016. 3 were taken by local units of govt., 4 were taken by the Land Bank Authority prior to auction, 7 were sold at auction, and 16 were unsold and transferred to the Land Bank. Auction results follow:

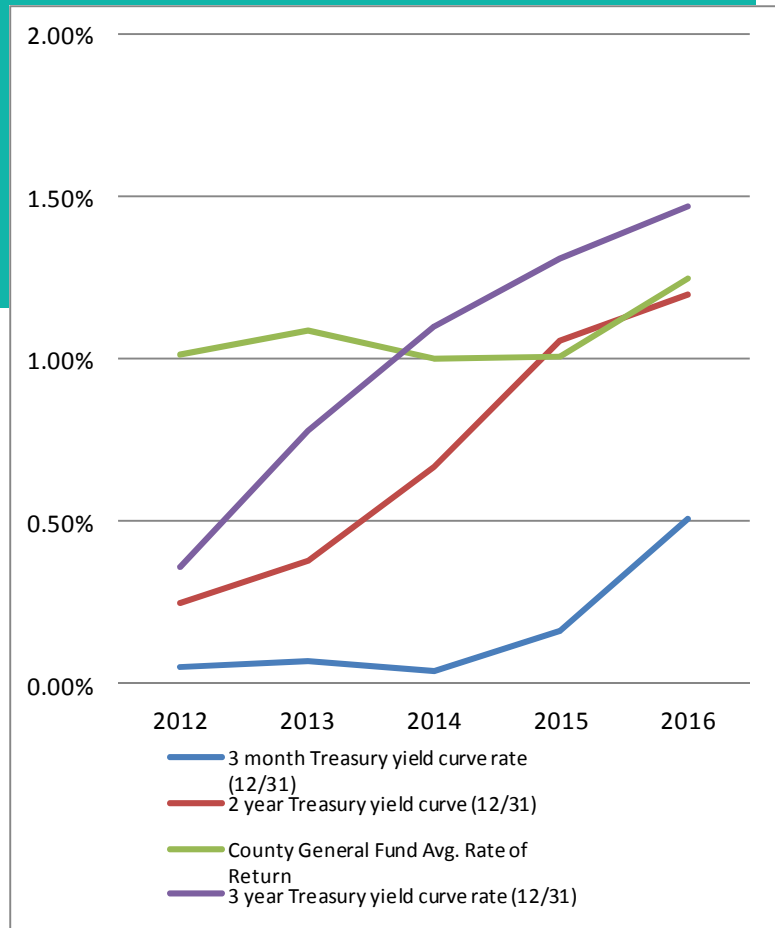
Taxes/penalties/fees due:	\$47,347
Sales Proceeds:	\$81,300
Net Gain on sale	\$33,953

FORECLOSURE FUND

Fund Balance 12/31/15	\$623,179
FY2016 activity (prelim.)	\$121,621
Fund Balance 12/31/16	\$744,800

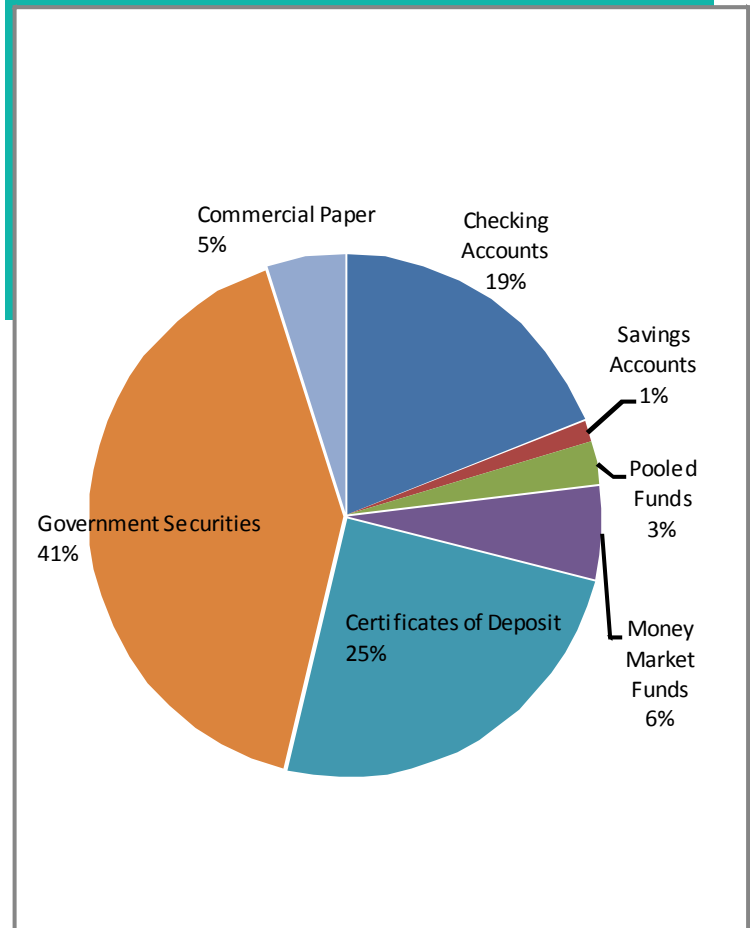
INVESTMENT RETURN

The chart below shows the rate of return of the County's general fund portfolio in comparison to the 3 month Treasury yield curve rate as well as the 2 and 3 year rate. The average maturity of the County's portfolio is 2.67 years, so the goal is to fall within the 2 and 3 year rate.



DIVERSIFICATION

The chart below shows the diversification of the county's investment portfolio. The goal is to maintain a "ladder" of investments of varying maturities in order to achieve the highest yield possible while meeting the County's liquidity needs.



2016 ACCOMPLISHMENTS

- *Outreach:* Continued partnership with Community Action Alger-Marquette to do additional outreach to taxpayers in jeopardy of losing their homes to foreclosure. On our behalf, Community Action counselors reached out by making 53 phone calls and sending 96 mailings. Community Action also provided a social worker to participate in the Treasurer's Show Cause hearing in January 2017.
- *Professional Leadership:* Treasurer Giroux began her one year term in October 2016 as the President of the Michigan Association of County Treasurers. She has served on the board since 2012. MACT met in Marquette in August for their annual summer conference. 196 Treasurers, Associate members and their guests attended the conference.
- *Financial:* The Treasurer's office continued its audit of Principal Residence Exemptions (PRE) which resulted in 85 PRE denials, generating interest revenue of over \$12,770.
- *Financial:* Completed an RFP for banking services in December. The County's main depository will remain with Range Bank. Some subsidiary accounts may be considered for movement to different financial institutions.
- *Outreach:* Sent an insert in the spring delinquent tax notice regarding the Step Forward Michigan program. 15 households received \$35,727 in assistance with their delinquent property taxes through this program in 2016.

GOALS FOR 2017

- With a relatively new office staff, training and development will be a focus throughout 2017.
- An effort will be made to reach out to vet clinics to further promote dog licensing. Promotional material and possible signage that has been useful in other counties will be considered.
- Continue working with various agencies to establish financial counseling for taxpayers who are struggling to get out of the tax foreclosure cycle.

MARQUETTE COUNTY CASH AND INVESTMENTS

Account Balances as of December 31, 2016

Checking Accounts	Balance	Rate	Rate Def.	Fund*
Wells Fargo Bank	\$72,038	0.15%	EARN. CRDT.	
Range Bank	\$2,325,690	0.35%	APY	
FirstMerit Bank	\$1,640,449	0.07%	APY	Airport Passenger Facility Charge
Range Bank	\$635,285	0.35%	APY	KI Sawyer Intermed. Re-lending Program
Wells Fargo Bank	\$3,613,820	0.15%	APY	Road Commission
mBank	\$91,862	0.15%	APY	Road Commission
mBank	\$719,983	0.15%	APY	Medical Care Facility
Wells Fargo Bank	\$11,506			Health Department
River Valley State Bank	\$17,658	0.05%	APY	Health Department
Range Bank	\$1,626,500			MTF Bonds
Savings Accounts	Balance	Rate		Fund
Range Bank	\$398,493	0.25%	APY	
mBank	\$353,088	0.23%	APY	Medical Care Facility
Pooled Funds	Balance	Rate		Fund
MBIA MI Class	\$1,535,771	0.85%	AMY	
Money Market Funds	Market Value	Rate		Fund
Morgan Stanley	\$1,886,790	0.31%	365-day Yield	
AIM Govt & Agency Fund	\$146,495	0.36%	365-day Yield	Road Commission
AIM Govt & Agency Fund	\$1,210,948	0.36%	365-day Yield	Medical Care Facility
Certificates of Deposit	Cost Basis	Rate		Fund
CDARS	\$500,000	0.70%	APY	Road Commission
CDARS	\$3,000,000	0.50%	APY	
CDARS	\$1,000,000	0.65%	APY	
Various Michigan Banks	\$8,448,750	.5%-2.3%	YTM	
Various Michigan Banks	\$600,000	.50%-.95%	YTM	Road Commission
Various Michigan Banks	\$500,000	1.05%-1.15%	YTM	Medical Care Facility
Government Securities	Cost Basis	Rate		Fund
Federal Home Loan Bank	\$2,320,000	1.18%-2.709%	YTM	
Federal Home Loan Mortgage Corp.	\$3,779,625	1.0%-3.153%	YTM	
Federal Home Loan Mortgage Corp.	\$150,000	1.30%	YTM	Road Commission
Federal National Mortgage Assoc.	\$2,100,000	1.2%-3.03%	YTM	
Federal National Mortgage Assoc.	\$100,000	1.40%	YTM	Road Commission
Federal Farm Credit	\$1,700,000	1.01%-1.3%	YTM	
Federal Farm Credit	\$250,000	1.29%	YTM	Medical Care Facility
Various Municipal Bonds	\$11,640,376	1.103%-4.149%	YTM	
Various Municipal Bonds	\$1,247,864	1.08%-1.95%	YTM	Medical Care Facility
Commercial Paper	Cost Basis	Rate		Fund
Natixis NY Branch	\$499,617	0.92%	YTM	
Abbey Natl Treas Srvcs	\$495,688	1.17%	YTM	
Credit Agric	\$1,292,825	0.815%-.968%	YTM	
Credit Agric	\$503,958	0.82%	YTM	Medical Care Facility

*If an account is associated with a specific fund, it is listed

As required by MCL 129.96, the County Treasurer is required to submit a report to the County Board of Commissioners concerning the investment of surplus funds on a quarterly basis.