

**MARQUETTE COUNTY  
25<sup>TH</sup> CIRCUIT COURT, FAMILY DIVISION  
(JUVENILE COURT)**

**REQUEST FOR PROPOSAL (RFP)  
FAMILY EMPOWERMENT SERVICES**

Family Empowerment Services  
Marquette County 25<sup>th</sup> Circuit Court, Family Division  
(Juvenile Court)  
234 W. Baraga Avenue  
Marquette, Michigan 49855  
Phone: 906-225-8300/Fax: 906-228-1533  
Dwilson@mqtco.org

RFP ID: 18:-002  
Prepared by: Duane M. Wilson, LMSW  
Date: August 7, 2017

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**REQUEST FOR PROPOSAL  
FAMILY EMPOWERMENT SERVICES  
Marquette County**

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**RFPID:** 18-002

**SUBMISSION DEADLINE:** September 12, 2017, 5:00pm

**QUESTION SUBMISSION DEADLINE:** August 21, 2017

\*Questions may be submitted in written form no later than August 21, 2017 to:

RFP Contact Name:	Duane Wilson
Contact Address:	234 W. Baraga Ave. Marquette, Michigan 49855
Email Address:	<a href="mailto:dwilson@mqtco.org">dwilson@mqtco.org</a>

**INTRODUCTION:**

MARQUETTE COUNTY 25<sup>TH</sup> CIRCUIT COURT, FAMILY DIVISION seeks proposals for its FAMILY EMPOWERMENT SERVICES program within the JUVENILE COURT. All proposals submitted for consideration must be received by the time as specified above under the "SUBMISSION DEADLINE". Bidders must meet the "MINIMUM REQUIREMENTS FOR BID SUBMISSION" and address "PROJECT OBJECTIVES" through a proposal that covers the "PROJECT SCOPE AND SPECIFICATIONS".

***BIDDERS SHOULD NOTE THAT ANY AND ALL WORK INTENDED TO BE SUBCONTRACTED AS PART OF THE BID SUBMITTAL MUST BE ACCOMPANIED BY BACKGROUND MATERIALS AND REFERENCES FOR PROPOSED SUBCONTRACTOR(S) – NO EXCEPTIONS.***

**MINIMUM REQUIREMENTS FOR BID SUBMISSION:**

Appropriate bidders should be able to demonstrate the following requirements:

- Experience providing successful social services;
- Financial solvency;
- Licensed social work direct service staff; and
- Compliance with the *Child Care Fund (CCF), In Home Care* eligibility requirements (<http://www.michigan.gov/mdhhs> -Doing Business with MDHHS, Child Care Fund, CCF Handbook, In Home Care Eligibility).

**PROJECT AND LOCATION:**

The bid proposal being requested for FAMILY EMPOWERMENT SERVICES will be located with the contracting agency. The length of the contract is from October 1<sup>st</sup>, 2017 through September 30<sup>th</sup>, 2018.

**PROJECT OBJECTIVES:**

This is an in-home, strength-based service for families in crisis with a delinquent youth that is at imminent risk of out of home placement. The program is parent focused and the goal is to improve safety and family functioning via the delivery of services intended to build skills. The program requires a minimum of 3

hours per week face to face contact for a 4 months maximum time period, through a licensed social worker as referred by the court's probation officers for both formal and informal cases. Service hours should be flexible to meet the family's needs including evening and weekends. The objective of service delivery include:

- Identifying family safety and healthy functioning needs, including addressing school attendance and support issues;
- Teaching skills to families that can improve overall functioning while reducing safety and school related issues;
- Identifying family strengths, report change efforts, and explore future services the family may need;
- Providing the Court with written documentation of the family's progress and assist the probation officers in determining disposition recommendations;
- Providing an assessment of future risk; and
- Preparing a written safety plan to assist families deescalate crisis situations.

**PROJECT SCOPE AND SPECIFICATIONS:**

Bidders will:

1. Develop a procedure for accepting referrals in consultation with the referring probation officer. The procedure shall include accepting referrals on a first come first serve basis, serving no more than 4 families at one time. Service Provider shall commit to receive all appropriate referrals as presented by Court probation officers.
2. Provide service in the family's home or at places most convenient for the family for a minimum of 3 hours per week, face to face contact.
3. Write a service plan for each family that outlines goals and services.
4. Provide a range of goal-directed services to the family, which may include:
  - A. Risk assessment;
  - B. Teaching and modeling appropriate parenting skills, such as:
    - a) Alternatives to corporal punishment and neglect, in addition to education importance;
    - b) Age appropriate expectations;
    - c) The parent as a role model;
    - d) Choices and consequences;
    - e) Display of greater parent/child affection and trust;
    - f) Behaviors that support education;
    - g) Anger management techniques;
    - h) Appropriate communication skills including:
      - Developing a family contract as a family, which outlines family rules and consequences and is signed and agreed upon by all members of the family;
      - Establishing clear definitions of privileges and identifying which behaviors result in privileges being revoked; and
      - Ensuring that these rules and privileges are consistent and in effect.
  - C. Aiding the family in meeting medical needs for children or adults in the family including, but not limited to, substance abuse treatment and supports when appropriate.

- D. Teaching and modeling behavior with the family, including housekeeping, homemaking and other organizational skills needed to provide a positive environment and reduce the risk of out of home placement.
  - E. Referring and linking the family with needed services (such as aiding the family in obtaining needed furniture, etc.).
  - F. Referring and linking family with follow-up services when necessary.
  - G. Assisting the family to access transportation and/or transporting the family.
5. Submit a written Progress Report to referring staff every 2 weeks from acceptance date.
  6. Discuss discharge recommendations with referring staff prior to case closing.
  7. Conduct a termination meeting with the family to summarize the progress made during intervention and options for maintaining progress. Referring staff should be invited to this termination meeting.
  8. Provide the court with a summary of the progress the family made during the intervention.
  9. **FLEX FUNDS** – Flexible monies (up to \$200 per family) are designated strictly for the families and are to be used at the responsible discretion of the bidder and probation officer, who are ultimately concerned with the well-being of the families they serve. The expended money is directly linked to maintaining a safe home and working towards goals the family has chosen. This money may be spent on: prepared meals or food products; clothes or personal care products; or family-centered recreational activities. Flex fund expenditures are to be documented in the reports to the Court.

**PROJECT FINANCIAL COMPENSATION:**

Contract services must comply with the *Child Care Fund (CCF)*, *In Home Care* eligibility requirements as found at <http://www.michigan.gov/mdhhs> (Doing Business with MDHHS, Child Care Fund, CCF Handbook, In Home Care Eligibility). The costs for the program are listed below and cannot be exceeded. Proposal should be focused on overall cost effectiveness. Financial compensation is reimbursement-based on submission vouchers and required documentation. Billing shall be monthly and submitted to the MARQUETTE COUNTY 25TH CIRCUIT COURT, FAMILY DIVISION –JUVENILE COURT prior to the 2nd Friday of the following month.

The projection is that 17 families will be served with a minimum of 8 families receiving Flex Funds (Flex Fund dollars come out of the unit rate):

Rate	Unit Type	Total Units	Yearly Cost
\$3,000.00	1 Family	17	\$51,000.00
			<b>\$51,000.00</b> Contract Total

**SCHEDULED TIMELINE:**

The following timeline has been established to ensure that the project objective is achieved; however, the following project timeline shall be subject to change when deemed necessary by management:

MILESTONE	DATE
<i>Implement Referral Process and Accept Referrals</i>	<i>October 01, 2017</i>
<i>Submit 1<sup>st</sup> Monthly Billing along with all service logs and accurate service documentation requested by the Court</i>	<i>November 10, 2017</i>

## PROPOSAL BIDDING REQUIREMENTS

### **INTENT TO SUBMIT PROPOSAL:**

All invited Bidders are required to submit a “Notice of Intent” no later than August 14, 2017 informing MARQUETTE COUNTY 25<sup>TH</sup> CIRCUIT COURT, FAMILY DIVISION OF THEIR INTENT TO EITHER SUBMIT OR DECLINE TO SUBMIT A PROPOSAL. Notices should be e-mailed to [dwilson@mqtco.org](mailto:dwilson@mqtco.org) with “*Notice of Intent to Submit for Family Empowerment Services*” in the subject line.

### **DEADLINE TO SUBMIT PROPOSAL:**

All proposals must be received by MARQUETTE COUNTY 25<sup>TH</sup> CIRCUIT COURT, FAMILY DIVISION no later than 5:00 pm September 12, 2017 for consideration in the project proposal selection process.

### **PROPOSAL SELECTION CRITERIA:**

All proposals, following the below stated *Proposal Submission Format* and submitted by the stated deadline, will be reviewed and evaluated based on information provided in the submitted proposal. The following criteria will be given considerable weight in the proposal selection process:

- Ease of understanding, use of correct formatting and completeness of proposal.
- Bidder’s understanding of project scope and objectives and demonstrated ability to meet those objectives within the parameters of their proposal.
- Bidder’s performance history and timely delivery of proposed services.
- Bidder’s ability to provide qualified personnel with the knowledge and skills required to effectively and efficiently execute proposed services.
- Overall cost effectiveness of the proposal.

### **PROPOSAL RATING:**

Proposals that meet the above selection criteria will be rated by a panel selected by the MARQUETTE COUNTY 25<sup>TH</sup> CIRCUIT COURT, FAMILY DIVISION using a point system. A service contract will be awarded to the proposal obtaining the highest accumulative number of points. Point assignment breakdown is as follows:

- **Application completeness and formatting – 10%**
- **Demonstrated ability to meet the project objective and scope – 40%**
- **Demonstrated performance history of relevant services & service effectiveness - 30%**
- **Demonstrated ability to provide cost effective services – 20%**

**MARQUETTE COUNTY 25<sup>TH</sup> CIRCUIT COURT, FAMILY DIVISION shall reserve the right to accept or reject any proposal at any time they deem necessary or appropriate without obligation or notice to the proposing bidder/contractor. MARQUETTE COUNTY 25<sup>TH</sup> CIRCUIT COURT, FAMILY DIVISION is also an equal opportunity employer.**

**PROPOSAL SUBMISSION FORMAT:**

The following is a list of information that the Bidder should include in their proposal submission:

*Summary of Bidder Background*

- Bidder's Name(s);
- Bidder's Address;
- Bidder's Contact Information (and preferred method of communication);
- Legal Form of Bidder (e.g. sole proprietor, partnership, corporation);
- Date Bidder's Company Formed;
- Description of Bidder's agency/company in terms of size, range and types of services offered and clientele;
- Bidder's principal officers (e.g. President, Chairman, Vice President, Secretary, Chief Operation Officer, Chief Financial Officer, General Managers) and length of time each officer has performed in his/her field of expertise;
- Bidder's Federal Employee Identification Number (FEIN);
- Evidence of legal authority to conduct business in Michigan (e.g. business license number);
- Evidence of established track record for providing services and /or deliverables that are the subject of this proposal; and
- Organization chart showing key personnel that would provide services to MARQUETTE COUNTY 25<sup>TH</sup> CIRCUIT COURT, FAMILY DIVISION.

*Financial Information*

- State whether the Bidder or its parent company has ever filed for bankruptcy or any form of reorganization under the Bankruptcy Code; and
- State whether the bidder or its parent company has ever received any sanctions or is currently under investigation by any regulatory or governmental body.

*Proposed Outcome*

- Summary of timeline and work to be completed.

*Cost Proposal Summary and Breakdown*

- A detailed list of any and all expected costs or expenses related to the proposed project;
- Summary and explanation of any other contributing expenses to the total cost; and
- Brief summary of the total cost of the proposal.

*Licensing and Bonding*

- Provide details of licenses and bonds (if any) for any proposed services that the bidder/contractor may plan on providing for this project.

*Insurance Requirements*

- Bidders must be able to meet the County of Marquette's insurance standards as set forth in the **below description** of required coverage per the "**Exhibit A –Insurance Requirements**". Details of any liability or other insurance provided with regard to the staff or project shall be included in the proposal.

## **Exhibit A –Insurance Requirements**

### **INDEMNIFICATION**

To the fullest permitted by law, the Contractor shall indemnify, defend, and hold harmless the County of Marquette, its officers, agents, employees, elected and appointed officials, and volunteers from and against any and all claims, losses or liability, including attorney's fees, arising from injury or death to persons or damage to property occasioned by any act, omission or failure of the Contractor, its subcontractors, and any of its officers, agents, employees, and volunteers in performing the work required by this contract. The Contractor's obligation under this provision shall not be limited in any way by any terms of this contract, or the insurance limits. In order to assure a source of funding to meet this indemnification obligation, the Contractor shall, at its sole cost and expense, obtain and maintain the following described insurance coverages:

### **LIABILITY INSURANCE**

The Contractor shall procure and maintain for the duration of the contract, insurance against claims for injuries to persons or damages to property which may arise from or in connection with the performance of the work hereunder by the Contractor, its agents, representatives, employees, volunteers, or subcontractors.

### **INSURANCE REQUIREMENTS**

The insurance coverage required shall be at least as broad as:

1. Commercial Liability ("occurrence" form).
2. Automobile Liability, "any auto".
3. Workers' Compensation insurance as required by the laws of the state of Michigan and Employer's Liability insurance.

### **LIMITS OF INSURANCE**

The Contractor shall maintain limits on said policy of no less than:

1. General Liability: \$1,000,000 combined single limit per occurrence for bodily injury, personal injury, and property damage.
2. Automobile Liability: \$500,000 combined single limit per accident for bodily injury and property damage.
3. Worker's Compensation and Employer's Liability: Shall be those limits as required by the Worker's Disability Compensation Act for the state of Michigan and Employer's Liability limits of \$500,000 per occurrence.

### **DEDUCTIBLES**

Any deductibles or self-insured retentions must be declared to and approved by the County.

### **OTHER INSURANCE PROVISIONS**

The policies are to contain, or be endorsed to contain, the following provisions:

1. General Liability and Automobile Liability Coverages:
  - a. The County, its officers, agents, employees, elected and appointed officials, and volunteers shall be covered as additional insureds as respects: liability arising out of activities performed by or on behalf of the Contractor; products and completed operations of the Contractor; premises owned, occupied or used by the Contractor, or automobiles owned, leased, hired or borrowed by the Contractor. The coverage shall contain no special limitations on the scope of protection afforded to the County, its officers, agents, employees, elected and appointed officials, and volunteers.
  - b. The Contractor's insurance coverage shall be primary insurance as respects the County, its officers, agents, employees, elected and appointed officials, and volunteers. Any insurance or self-insurance

maintained by the County, its officers, agents, employees, elected and appointed officials, and volunteers shall be excess of the Contractor's insurance and shall not contribute to it.

c. Any failure to comply with reporting provisions of the policies shall not affect coverage provided to the County, its officers, agents, employees, elected and appointed officials, and volunteers.

d. The Contractor's insurance shall apply separately to each insured against whom claim is made or suit is brought, except with respect to the limits of the insurer's liability.

2. All Coverages:

a. Contractor hereby releases County from any claim for recovery for any loss or damage which is insured under valid and collectible insurance policies to the extent of any recovery collectible under such insurance. It is further agreed that this waiver shall apply only when permitted by the applicable policy of insurance.

b. Each insurance policy required by this clause shall be endorsed to state that coverage shall not be suspended, voided, cancelled by either party, reduced in coverage or in limits except after thirty (30) days prior written notice by certified mail, return receipt requested, has been given to the County.

ACCEPTABILITY OF INSURERS

Unless otherwise approved by the County, insurers must be identified as authorized and eligible by the Michigan Insurance Bureau. In addition, insurance is to be placed with insurers with a Best's rating of A or better.

CERTIFICATES/ENDORSEMENTS OF INSURANCE

Contractor shall furnish the County with certificates of insurance and with any and all original endorsements affecting coverage required by this contract. The certificates and endorsements for each insurance policy are to be signed by a person authorized by that insurer to bind coverage on its behalf. All certificates and endorsements are to be received and approved by the County before work commences. The County reserves the right to require complete, certified copies of all required insurance policies, at any time.

Contractor shall include all subcontractors as insureds under its policies or shall furnish separate certificates and endorsements for each subcontractor. All coverages for subcontractors shall be subject to all of the requirements stated herein.

The said certificates and endorsements shall be forwarded with the contract number to the individual identified below:

CONTRACT # 17034

James A. Kent, Risk Manager  
234 West Baraga Avenue  
Marquette, MI 49855  
(906) 225-8165 or Fax (906) 225-8155

ACCEPTANCE OF CERTIFICATE

Acceptance of any certificate(s) and/or endorsement(s) of insurance by the County does not waive the insurance requirements provided in the foregoing paragraphs. Should the County sustain any loss or be required to pay any claim as a result of the Contractor's failure to obtain or maintain insurance as is required by this contract, the Contractor shall indemnify the County for any such loss. This indemnification shall occur regardless of whether or not the County has accepted any certificate(s) and/or endorsement(s) of insurance provided by the Contractor or its carrier.



ADDITIONAL INSURED ENDORSEMENT

It is understood and agreed that the County of Marquette shall be Additional Insureds, which shall include all elected and appointed officials, all employees, agents, and volunteers, all boards, commissions and/or authorities and their board members, employees, and volunteers.

This coverage shall be primary to the Additional Insureds, and not contributing with any other insurance or similar protection available to the Additional Insureds, whether said other available coverage be primary, contributing or excess.